

UK Sales Executive – Visual Merchandising & E-Commerce Retail Partner – London

My client is an innovative UK and European mannequin producer and distributor who seek to revolutionise the market with modern concepts, designs and sustainable material. They require an experienced UK Sales Executive.

Do you have experience selling a specialised product that is manufactured and distributed directly?

This is a fantastic opportunity to join an exciting brand that respects its people and allows them the opportunity to manage their time and clients intelligently and with real customer focus.

We are looking for an experienced sales executive to act as a product ambassador in the UK, who can professionally manage a client base whilst delivering on sales targets.

You will have:

- Previous sales experience (preferably B2B)
- The ability to generate new leads and drive sales through customer needs analysis
- Confidentially produce and deliver professional pitch presentations
- Act a key account manager and providing full support to customers
- An eye for detail and the ability to research and fully understand your product and client
- Excellent organisation and communication skills, written and verbal
- Excellent command of English
- Previous mannequin sales experience (beneficial but not necessary)
- All product training provided to allow you to confidentially go to market

In return you will receive:

- A competitive basic salary (up to £30k)
- An excellent, uncapped commission structure
- The opportunity to work for a unique, growing business with great career prospects

If this sounds like the opportunity for you apply now with an updated CV to the details listed.